



AESIS ANNUAL GENERAL MEETING

Barcelona - September 15th - 16th, 2022

Prepared by

AEGIS Insurance Brokers Co.,Ltd



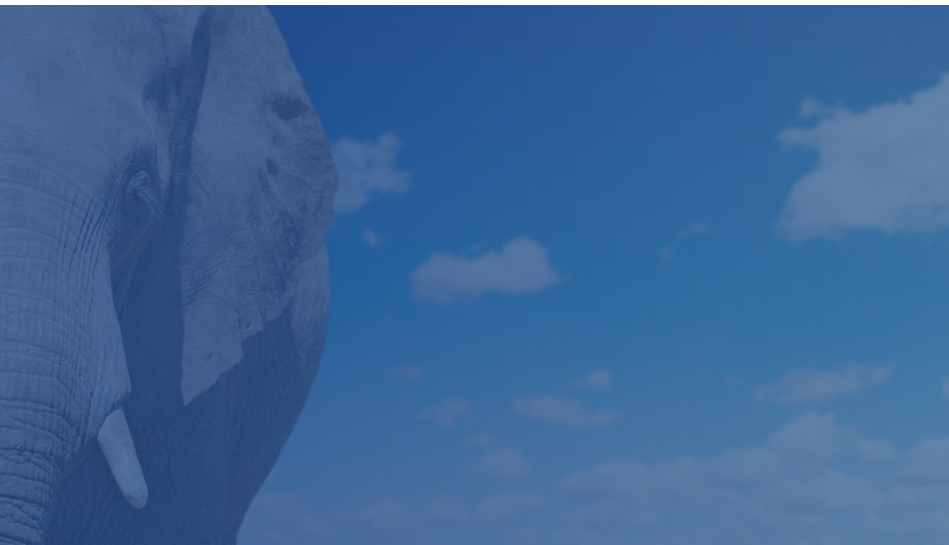
Our Vision

“We are totally dedicated to adding value to our customers, employees and the community by delivering excellence in the provision of risk management, insurance advisory and employee benefits services and solutions.”



Our Mission

“We focus on the needs of our clients by being their business partners in insurance & risk management and we aim to establish ourselves as the name of service excellence and the No. 1 independent broker in Vietnam.”



ABOUT AEGIS

AEGIS was formed in 2002 in Saigon, Vietnam and have now grown to become one of the leading insurance broker in the country focusing on providing total service solutions on risk, insurance and employee benefits in Vietnam, Myanmar, Laos & Cambodia.

In 2015, AEGIS further expanded our reach into Myanmar with the official opening of our resident representative office in Yangon with the objective of providing support and liaison activities on behalf of AEGIS and our Global Partners around the world.

To further add value to our customers both locally and globally, AEGIS became a partner of AESIS Network (AESIS), a global network of independent insurance brokers stretches across the five continents, to address the insurance needs of small, medium businesses to multinational enterprises spanning across many industries. We are fully committed to working together to deliver to you and your business complete insurance and benefits solutions.

+45 Staff

Professional, qualified & experienced team

04 Service Countries

Vietnam/ Myanmar/ Laos/
Cambodia





"integrity"

"diligence"



"professionalism"

"care and attention"



"urgency"

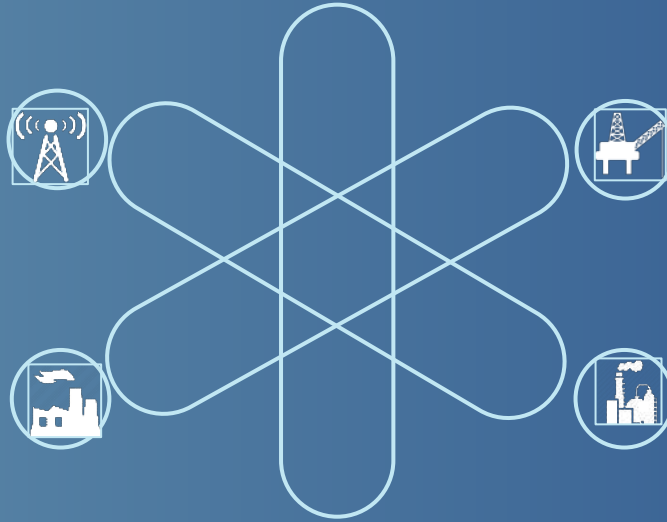
"fair and equitable"

OUR VALUES

At AEGIS we pride ourselves in our ability to design and place of innovative and cost-effective insurance & benefits programs that meet the needs of our customers. Our unparalleled experience and expertise allows us to provide a broad range of insurance services for both corporate and individuals. Our team of insurance management specialists will always carefully listen to our customers to better understand their business operations, exposures and specific needs and requirements. We will then begin the arduous task of combining together an insurance program that will be comprehensive and deliver the best advantages possible to our customers.

INDUSTRIES SERVICED

- Agriculture
- Banking & Finance Services
- Clinics & Hospitals
- Construction & Engineering
- Chemical, Paint & Coating
- Education & Training
- Entertainment & Media
- F&B, Retailers
- Healthcare & Personal Care
- Legal & Advocacy Professions
- Leisure, Entertainment & Hospitality



- Infrastructure
- Manufacturing
- Mining
- Non-Profit, Charitable Organisations
- Power & Energy, Oil & Gas
- Ports & Terminals
- Property & Real Estate
- Renewable Energy
- Shipbuilding and Shipyard
- Telecommunications
- Transportation / Logistics



OUR PRODUCTS & SERVICES



RISK MANAGEMENT

Insurance Management Services
Risk Mitigation & Management Services
Enterprise Risk Management (ERM)
Business Continuity Planning Services
(BCP)



INSURANCE & BENEFITS

Employee Benefits
Constructions & Operations
Financial Lines & Liability
Agricultural
Marine & Aviation
Others



CLAIMS SUPPORT

Claims Support &
Consulting Services



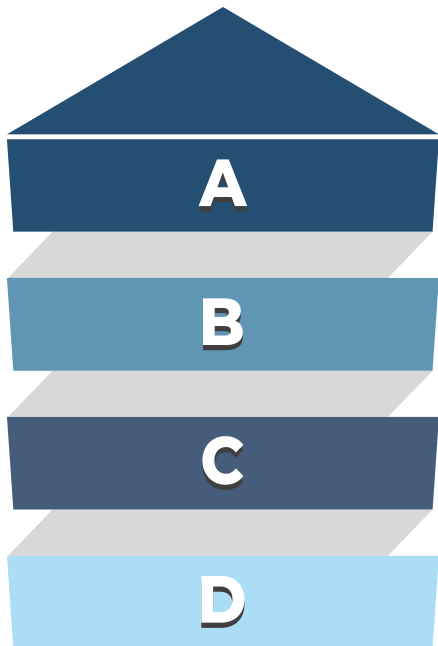
OTHER SERVICES

Online Support Services
Helpdesk Services (*)

() to be updated depend on
global virus pandemic situation*



RISKS MANAGEMENT



- Risk Management Consulting
- Risk Exposure Analysis & Insurance Assessment
- Risks Strategy, Insurance Placement - Management
- Claims Management, Consulting & Support
- Loss Prevention Services
- Placement of Specialized Insurance Products
- Other Financial Risk Transfer Mechanism
- Ongoing Advisory



INSURANCE MANAGEMENT SERVICES

01



Risk Exposure Analysis & Insurance Assessment

02



RfP, Tender & Marketing

03



Insurance Placement & Administration

04



Claims Management Services



INSURANCE MANAGEMENT SERVICES

Risk Exposure Analysis & Insurance Assessment



In reviewing and analysing insurance programmes, we offer an independent and impartial consultancy services that will identify risks which need protection and match such needs as economically as possible with insurance facilities available from local and global insurance and reinsurance markets. We combine both local and global strategic and analytical skills to help identify and solve our clients' practical business problems, applying the latest techniques and software solutions to help them measure and manage risks. These services include:

- Risk identification and assessment;
- Providing advice on the need for insurance;
- Providing professional opinions/recommendations in risk mitigation and the formulation of a corporate policy on insurance;
- Propose the use of suitable insurance products to facilitate business operations and gain competitive advantages;



CLAIMS ADVOCACY & MANAGEMENT



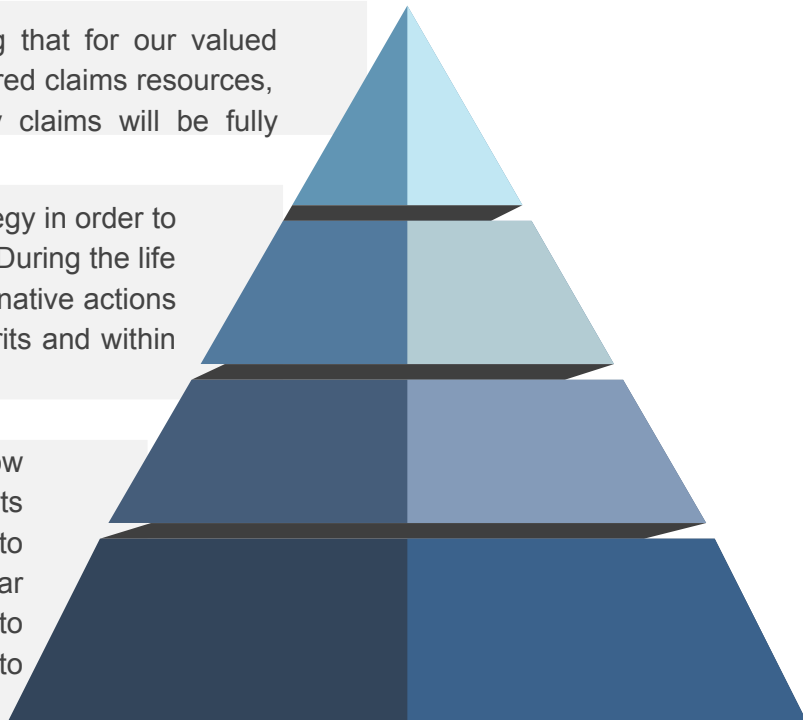
We have clear claims philosophy and principles in ensuring that for our valued customer, Your Operation, we will dedicate all necessary required claims resources, skills, experience and management controls to ensure any claims will be fully managed.



This is the bedrock of formulating a claims approach and strategy in order to effectively negotiate on your behalf to successful conclusions. During the life cycle of any claim, we continually assess what actions or alternative actions may be taken to resolve claims on their unique individual merits and within reasonable time frames.



Our Claims Management Protocols demands and details how losses will be reserved and Management Information or Reports on claims experience will be made readily available in order to track loss experience, loss trends in order to ensure similar losses are minimised in future. Our overall strategy will be to address key points, critical issues and credentials needed to support Your Operation going forward.





CLAIMS MANAGEMENT & SERVICE

Extensive Industry Knowledge

Perform Quantitative Loss Analysis

Loss Adjuster - Assessor Appointment



Root Cause Analysis

Coverage Audit, Review and Analysis

Settlement Recommendations



LEGAL COMPLIANCE & ADVISORY



We consider compliance of ultimate importance in whichever country our Clients operate or offer their services. One of our duty and role as their insurance advisor will be to highlight the extent of potential risk exposures relating to operation and insurance compliance.

The cost of under-investment in risk and compliance will leading to increased exposure to losses as well potential intervention by regulators. Keeping up-to-date of the rules and regulations and safeguarding their business and its reputation is critical.

We may work with their appointed internal contacts and/or legal representatives to discuss, review and provide you with the information, skills and expertise you need to mitigate risk and comply with industry regulations.

We have an internal Legal Team that will work closely with our Client's team to help to ensure their organisation will be in compliance on insurance regulatory matters whilst meeting the organizations' broader strategic goals for risk mitigation.



OUR TEAM

We have a team with both significant experienced and qualified members who carry Chartered Insurance Institute (CII UK) professional insurance qualifications (amongst the highest and ratios in the marketplace) thus enables us continues to be the preferred strategic partner of global independent brokers & networks thus allowing us the worldwide capability to service our valued Clients from small to multinationals - we are your strong local partner wherever and whenever.

100% significant experienced and qualified members (CII & IRT)

+45 Professional, qualified & experienced team

Strong Leadership & Management Team

Ranking in Our Market: Fourth

GET IN TOUCH WITH US



AEGIS | AESIS

CONTACT US

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